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Director

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STATE OF OKLAHOMA
DEPARTMENT OF CENTRAL SERVICES

June 21, 2007

RE: Bidding Preferences - Reciprocity

In accordance with the below referenced statute, please find the schedule which reflects the states which give bidders in their states a preference and the extent of the preference.

Title 74 § 85.17A. Bidding Preferences--Reciprocity

State agencies shall not discriminate against bidders from states or nations outside Oklahoma, except as provided by this section. State agencies shall reciprocate the bidding preference given by other states or nations to bidders domiciled in their jurisdictions for acquisitions pursuant to the Oklahoma Central Purchasing Act. The State Purchasing Director shall annually prepare and distribute to certified procurement officers a schedule providing which states give bidders in their states a preference and the extent of the preference. This schedule shall be used by state agencies in evaluating bids.

For any questions regarding this announcement, contact Keith Gentry at keith_gentry@dcs.state.ok.us

"SERVICE, QUALITY, INTEGRITY"

STATE RECIPROCAL AND PREFERENCE PRACTICES

Last updated June 2007

State	Preference	Reciprocal Law	Scope of Preference & Conditions	Tie Bid Preference	Date Revised
Alabama	Yes	No	Under this preference law, the awarding authority may award a contract to a "preferred vendor" if the vendor was a responsible bidder, falls within one of the definitions of a "preferred vendor," and offers a price of not more than five percent greater than the low responsible bid. Tie bids will be awarded to the bidder that, in the opinion of the Director of Purchasing, will serve in the best interest of the state.	Yes	March 2003
Alaska	Yes 5% 7% 3-7%	No	5% applies to State purchases from AK vendors; 7% applies to State grown agricultural, fishery & timber products. 3-7% to AK products on value added basis, 5% to products with recycled content. 15% employment program preference, 10% disability preference and 10% preference for employers of disabled. AK offeror's receive a preference of at least 10% of the value of the rating system used for RFP's.	No	March 2003
Arizona	None	No	Small business preference, \$1,000 to \$25,000, A.C.C. R2-7-335	No	March 2003
Arkansas	Yes 15% correctional industry	No	15% preference for Arkansas bidders when bidding against out-of-state correctional industry.	No	May 2002
California	Yes 5%	No	<p>1. Small Business (SB) (GC 14838). Goods, services, construction and IT. The maximum preference is \$50,000 and when combined with other preferences, the preference total cannot exceed \$100,000.</p> <p>5% of lowest responsive responsible non-small business's net bid price when certified SB is not lowest bidder.</p> <p>2. Non-small Business Subcontractor Preference (GC 14838), Goods, services, construction and IT. The maximum preference is \$50,000 and when combined with other preferences, the preference total cannot exceed \$100,000. Applies to bids submitted by non-small business that are subcontracting with certified SB. Applies unless application of the preference would preclude a SB from winning the contract.</p> <p>Up to 5% lowest responsive, responsible non-small business net bid price that is not subcontracting with a SB when SB is not the lowest bidder</p> <p>3. Recycled Paper (PCC 12162) Goods. Applies unless application of the preference would preclude a SB from winning the contract. The</p>		

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			<p>maximum preference is \$50,000 and when combined with other preferences, the preference total cannot exceed \$100,000. As specified in the solicitation.</p> <p>It cannot exceed 10% and cannot be less than 5% of the lowest virgin net bid price.</p> <p>4. Recycled Tires (PRC 42891-42894), Goods. Applies unless application of the preference would preclude a SB from winning the contract. The maximum preference is %50,000, and when combined with other preferences, the preference total cannot exceed \$100,000.</p> <p>5% of the lowest virgin net bid price</p> <p>5. Target Area Contract Preference Act (TACPA) (GC 4533 ct seq.). Applies to Goods and IT only. The maximum preference is \$50,000, and when combined with other preferences, the preference total cannot exceed 15% of the net bid price or \$100,000, whichever is lower. The hiring preference is allowed only if the worksite preference is claimed and the bidder is eligible for it. The worksite preference does not apply if the state specifies the worksite where the work is to be completed.</p> <p>5% of the lowest responsive, responsible net bid price for worksite in distressed area: an additional 1-4% for hiring high risk unemployed people percentage of workforce during contract performance using scale below: 1% for 5-9%, 2% for 10-14%, 3% for 15-19%, 4% for 20 or more.</p> <p>6. Economic Zone Act (EZA) (GC 7084 et seq.) Goods & IT. Works the same as the TACPA preference. Same as for TACPA except applies to worksites in enterprise zones and hiring persons living in targeted employment area or are enterprise zone eligible.</p> <p>7. Local Agency Military base Recovery Area (LAMBRA) (GC 7118). Goods & IT. Works the same as the TACPA preference. Same as for TACPA except applies to worksites in local agency military base recovery area and hiring people living in such area.</p>	<p>Yes</p> <p>In case of the bid between a Small Business and a Disabled Veteran Business Enterprise (DVBE). The award goes to the (DVBE).</p>	<p>March 2003</p>
Colorado	None	Yes	<p>Reciprocal law applies to both state and local governments for construction, goods and services. Vendor need not claim preference. In case of tie-bids, for IFBs for supplies, a resident bidder shall be given preference over a non-resident bidders, including preference for Colorado agricultural products.</p> <p>Construction projects: Colorado law requires in determining residency status of a contractor whose primary business is not Colorado, must use the same factors used by the contractors home</p>	<p>Yes</p>	<p>June 2003</p>

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			state to determine residency status of a contractor whose primary place of business is Colorado. (8-19-102.5 CRS)		
Connecticut	None	No	A cash discount may be offered by a bidder for prompt payment of bills, but such cash discount will not be taken into consideration in determining the lowest responsible qualified bidder except in the case of tie bids.	Yes	January 2001
Delaware	Yes	No	Public works contract #6962-4b. Preference for Delaware Labor for work regarding Public works for the state. Must be bona fide legal citizens of the state.	No	March 2003
Florida	Yes	Yes	Reciprocal law applies to political subdivisions for purchases of personal property. In awarding a contract, the Division of Purchasing or agency may give up to 10% preference to responsive bidder who has certified that the products or materials contain at least the minimum percentage of recycled content and post consumer recovered material and up to an additional 5% price preference to a responsible bidder who has certified that the products or materials are made or materials recovered in this State.	Yes	March 2003
Georgia	None	Yes	Resident vendors in the State of Georgia are to be granted the same preference over vendors resident in another state in the same manner, on the same basis and to the same extent that preference is granted in awarding bids or proposals for the same goods or services by such other state to vendors resident therein over vendor's resident in the State of Georgia. This preference is used for evaluation purposes only. All state agencies are required to apply this reciprocal preference. All state agencies, departments, and authorities responsible for the maintenance of public lands shall give preference to the use of compost and mulch in all road building, land maintenance and land development activities. Preference shall be given to compost and mulch made in the State of Georgia from organics which are source separated from the state's non-hazardous solid waste stream.	Yes	March 2003
Hawaii	Yes 3% - Class I 5% - Class II 10% - Class III 15% - Printing	Yes	Preference applies to State and County levels for commodities produced, manufactured, grown, mined, or excavated in Hawaii. Qualifications are: Class I - 25-50% Hawaii input, Class II - 50-75% Hawaii input, and Class III - 75% or more Hawaii input. 15% preference for in-state printing, binding and stationery work. 10% preference for in-state software development. 15% preference for in-state contractors bidding on public works. 4% tax preference to ensure fair competition for bidders paying the Hawaii general excise and applicable use tax. 5% qualified rehabilitation	Yes	June 2003

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	10% Software 15% Public Works		programs located in Hawaii. Reciprocal law applies to bidders from states, which apply preferences. Preference shall equal to the preference the out-of-state bidder would receive in own state or shall be in the amount the out-of-state preference exceeds comparable Hawaii preference. 5% recycled products based on recycled content as a percentage to total weight. In state contractor preference.		
Idaho	Yes 10% printing only	Yes	Printing preference applies to State and County purchasing. Reciprocal law applies to purchases by State, counties, municipalities, and other political subdivisions for commodities and construction. In tie bid situation, products shall be only given to products of local and domestic production and manufacture of Idaho domiciled bidders.	Yes	March 2003
Illinois	Yes 10% - coal	Yes	Reciprocal law allows when a contract is awarded to the lowest responsible bidder, the resident bidder shall be allowed preference against a non-resident bidder from any state which gives a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the non-resident bidder (Reciprocity). In the case of a tie bid between an Illinois vendor and a out-of-state vendor, the Illinois vendor shall be given preference over the out-of -state vendor. Preference is given to "Illinois Correctional Industries" and "Illinois Sheltered Workshops for the severely handicapped" for certain designated contracts. Preference is given to "Illinois Small Businesses" participating in the Small Business Set-aside Program. There is a preference for products made with steel produced in the United States. Additionally, a 10% preference is given for use of Illinois coal.	Yes	May 2002
Indiana	Yes 15% Small Business	Yes	The amount of the bid will be multiplied to the amount of the preference amount claimed (15%). This calculated amount is then deducted from the original offer to determine the evaluation amount to consider. The preference is for evaluation only and is not a discount. The Procurement Director or designee will utilize the adjusted price as determined in the above explanation in determining the overall lowest responsible bidder. The contract award will be made to the lowest responsible, responsive bidder whose total adjustment offer is the lowest meeting all specifications. The amount originally offered will be the amount of the award. Vendors must meet the following criteria to claim the fifteen percent (15%) Indiana Small Business Preference. The business must be located in the State of Indiana.	No	March 2003

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			The bidder must qualify as a Small Business concern under the size standards of this solicitation. The Bidder should be registered with the Procurement Division as a Small Business concern with a defined area qualification. Providing false information will be subject to the sanctions found in IC 4-13-1-21 and IC 35-43-5-11. Vendors must meet as least one of the following to claim the fifteen percent (15%) Indiana Small Business Preference (IC 5-22-14-3) and are asked to identify which one applies.		
Iowa	None	Yes	5% preference may be given to Iowa firms for coal. Preference shall be given to purchasing Iowa products and purchases from Iowa-based businesses if the Iowa-based business bids submitted are comparable in price to bids submitted by out-of-state businesses and otherwise meet the required specifications. If the laws of another state mandate a percentage preference for businesses or products from that state and the effect of the preference is that bids from Iowa businesses or products that are otherwise low and responsive are not selected in the other state, the same percentage preference shall be applied to Iowa businesses and products when businesses or products from that others state are bid to supply Iowa requirements.	N/A	June 2003
Kansas	None	Yes	Reciprocal law applies to State, counties, municipalities, and other political subdivisions for commodities, services, and construction (including highways). Tie bids from in-state and out of state vendors shall be awarded to the in-state vendor.	Yes	May 2002
Kentucky	None	No	Preference is to be given to products made by Kentucky prison industries, industries for the blind and agencies of individuals with severe disabilities. Law applies to all state agencies and political subdivisions.	Yes	May 2002
Louisiana	Varies by category 7% 4% 10%	Yes	10% Agricultural or forestry products, including meat, seafood, produce, eggs, paper or paper products shall be granted a 10% preference. (does not have to lower bid price). (1)Produce shall be produced in Louisiana and produce products shall be produced and processed in Louisiana. (2) Eggs shall be laid in Louisiana and egg products shall be processed from eggs laid in Louisiana. (3) Meat and Meat products shall be processed in Louisiana from animals which are alive at the time they enter the processing plant. (4)(a) Seafood shall be: (i) Harvested in Louisiana seas or other		

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			<p>Louisiana waters;</p> <p>(ii) Harvested by a person who holds a valid appropriate commercial fishing license issued under statute (b) Products produced from such seafood shall be processed in Louisiana.</p> <p>(5) Domesticated catfish shall be processed in Louisiana from animals which were grown in Louisiana.</p> <p>(6) Paper and paper products shall be manufactured or converted in Louisiana.</p> <p>(7) All other agricultural or forestry products shall be produced, manufactured, or processed in Louisiana.</p> <p>Meat and meat products which are further processed in Louisiana under the grading and certification service of the Louisiana Department of Agriculture and Forestry, provided the cost of the further processed meat and meat products does not exceed the cost of other meat or meat products by more than 7% (does not have to lower bid price).</p> <p>Domesticated or wild catfish which are processed in Louisiana but grown outside of Louisiana provided the cost of the domesticated or wild catfish which are processed in Louisiana does not exceed the cost of the domesticated or wild catfish which are processed outside of Louisiana by more than 7 % (does not have to lower bid price)</p> <p>Produce processed in Louisiana but grown outside of Louisiana , provided the cost of the produce processed in Louisiana does not exceed the cost of produce processed outside of Louisiana by more than 7% (does not have to lower bid price).</p> <p>Eggs or crawfish which are processed in Louisiana under the grading service of the Louisiana Department of Agriculture and Forestry , provided the cost of the further processed eggs or crawfish does not exceed the cost of other eggs or crawfish by more than 7% (does not have to lower bid price).</p> <p>Materials, Supplies, products, provisions, or equipment produced, manufactured, or assembled in Louisiana in which the following conditions are met:</p> <p>(1) The cost of such items does not exceed the cost of other items outside the state by more than 10% (does have to lower bid price)</p> <p>(2) The vendor of such Louisiana item agrees to sell the items at the same prices as the lowest bid offered.</p> <p>The above preference languages do not apply to creosote poles or treated wood. (This is new language to allow the vendors to compete across</p>	Yes	July 2003

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			the state borders and not have the reciprocal preference applied against them. Steel rolled in this state provided the cost of the steel rolled in this state does not exceed by more than 10% (does not have to lower bid price).		
Maine	Yes 10% on recycled paper only	Yes	10% on recycled paper over virgin paper products. Any vendor from any state can qualify for this preference as long as the paper material being bid meets the recycled guidelines. Offer reciprocal preference to Maine bidders when competing against bidders from States that offer preference to local bidders - same % and/or conditions.	Yes	March 2003
Maryland	None	Yes	Reciprocal law applies to State level purchase of commodities, services, and construction (including highways). All new coal-burning boilers must be able to burn Maryland coal. Up to 5% for small business firms meeting criteria. Reciprocal regulations are being expanded to include Architectural & Engineering services. The term "preference" in reciprocal law has been substituted for the term "advantage" to take care of residency or other types of preference. Vendor need not claim preference. "Resident bidder" means a bidder whose principal office is located in the State.	Yes	January 2001
Massachusetts	None	No	Mass. General Laws CH. 7, Section 22 (17) states that all things being equal, the state may give a preference to goods and supplies first manufactured and sold in the Commonwealth, and then manufactured and sold domestically. We assign no percent under this statute.	Yes	January 2001
Michigan	None Except for printing	Yes	Reciprocal law applies to procurements in excel of \$100,000 only as of October 1, 1988. All printing is set-aside for Michigan printers.	Yes	January 2001
Minnesota	Yes	Yes	Reciprocal law applies to State level purchases of commodities, services, and construction. All all-terrain vehicles purchased by the commissioner (of natural resources) must be manufactured in the state of Minnesota.	No	March 2003
Mississippi	None	Yes	Reciprocal law applies to State and local government purchases of commodities, services, and construction.	Yes	January 2001
Missouri	None	Yes	Reciprocal law applies to both State and local governments for commodities, services and public works. It is not applied to public works or product transportation where bid is less than \$5,000, nor is it applied for bids with Department of Transportation when federal funds are involved. Tie-bid preference for in-state vendors.	Yes	June 2004
Montana	None	Yes	3% MT residency, 5% MT made, and up to 8% for MT printing. Preferences are not applied to		

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			small purchases, services, RFP's or where federal dollars are involved. Reciprocal preference is only applied to construction contracts.	No	March 2003
Nebraska	None	Yes	Reciprocal law applies to State level purchasing of commodities, services, and construction. Products, materials and supplies which are manufactured or produced from recycled material or which can be reused or recycled after their normal use. Purchase of corn-based biodegradable plastics and road deicers when available, suitable, of adequate quality, unless at a substantially higher cost	Yes	June 2004
Nevada	Yes 5% 10%	Yes	For the purpose of awarding a contract pursuant to this chapter, if a person who submits a bid or proposal: 1. Is a resident of a state other than the State of Nevada; and 2. That other state, with respect to contracts awarded by that other state or agencies of that other state, applies to bidders or contractors who are residents of that state a preference which is not afforded to bidders or contractors who are residents of the State of Nevada, the person or entity responsible for awarding the contract pursuant to this chapter shall, insofar as is practicable, increase the person's bid or proposal by an amount that is substantially equivalent to the preference that the other state of which the person is a resident denies to bidders or contractors who are residents of the State of Nevada. 5% preference for recycled products, up to 10% preference or recycled products manufactured within the State of Nevada.	Yes	June 2003
New Hampshire	None	No	None	No	January 2001
New Jersey	None	Yes	Reciprocal law applies to the State purchases for commodities and services. "The Director shall apply on a reciprocal basis against an out-of-State bidder any in-State preference which is applied in favor of that bidder by the State or locality in which the bidder maintains its principal place of business. The Director shall reasonably apply any reciprocal in-State preference in a similar manner and to similar effect as the State or locality. Where an in-State preference is applied by another State or locality in the form of a percentage which is added to or subtracted from bidders' prices, markups or discounts, the Director shall similarly apply the same percentage against an affected out-of-State bidder. Where an in-State preference is applied by another State or a locality in the form of a categorical rejection of certain bids, the Director shall apply a similar categorical rejection against an affected out-of-State bidder."	No	May 2002

State	Preference	Reciprocal Law	Scope of Preference & Conditions	Tie Bid Preference	Date Revised
New Mexico	Yes 5%	No	A business must be pre-certified as "resident firm" before being given a preference. The preference applies to State, county and political subdivisions for commodities, services, and construction. A bidder must claim manufacturer preference on bid document. The bidder who offers materials grown, produced, processed or manufactured wholly in New Mexico gets a 5% preference when bidding against any business offering goods not made in New Mexico. All governmental units have a duty to award public works construction contracts to resident contractors whenever practicable, with resident contractors who are pre-certified by the State Purchasing Agent receiving a 5% preference. In accordance with a 1997 law, "resident business" means a New Mexico resident business or a New York state business enterprise." Also, "a New York state business enterprise shall be deemed to be a resident manufacturer solely for the purpose of evaluating the New York state business enterprise's bid against the bid of a resident manufacturer that is not a New York state business enterprise." Total of above preferences does not exceed five percent (5%).	Yes	May 2002
New York	None 10% - recycled product 5% - secondary materials	Yes	The law allows a preference in the purchase of food products grown or processed in NY. The percentage of preference is determined by the Commissioner of General Services. Preferred food products are to be designated by the Commissioner of Agriculture and Markets. Under the NYS Finance Law, Article 11, Section 165, the Office of General Services may deny placement on its commodity bidders mailing lists to new applicants from states that impose penalties against New York State bidders, except for business enterprises offering commodities which are substantially manufactured, produced or assembled in New York State. This practice may be waived when it is determined to be in the best interest of New York State to do so. 10% preference is applied for a recycled content product without regard to the product's origin. An additional 5% preference may be granted if at least 50% of the secondary materials utilized in manufacture of that product are generated from the waste stream in New York State	Yes	May 2002
North Carolina	None	Yes	None	Yes	March 2003
North Dakota	None Except for	Yes	Reciprocal law applies to purchases by State, counties, municipalities and other political subdivisions for commodities. Vendor need not claim preference. Where practicable, all state, county, and other political subdivision public printing, binding, and		

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	printing and highway grade stakes		blank book manufacturing, blanks, and other printed stationery, must be done in North Dakota. The Office of Management and Budget or North Dakota Department of Transportation must award contracts for highway grade stakes to work activity centers, unless no work activity center bids on the contract.	Yes	March 2003
Ohio	Yes 5%	Yes	5% preference applies to State level purchases of commodities and services. Contracts may be awarded to vendors from border states if their state of residence does not imposes no greater restrictions toward Ohio bidders. The reciprocal law applies to the state for construction only. Reciprocity applies to border states only, excepting New York.	No	January 2001
Oklahoma	None	Yes	None	No	March 2003
Oregon	None Except printing 10%	Yes	10% preference for all printing shall be performed within the state unless (1) work cannot be performed within the state; (2) price exceeds charge customarily made; (3) all bids are excessive and not reasonably competitive. Reciprocal law applies to state and political subdivisions for commodities, services and construction.	Yes	May 2005
Pennsylvania	None Except Pennsylvania coal is mandated for heating State buildings	Yes	Reciprocal law applies to commodities, including printing, for procurements in excess of \$10,000. For construction, law provides that contractor's labor force must have resided in PA for at least 90 days. Coal fired heating systems installed after 6/8/90 must be able to burn coal mined in PA and is mandated for heating State buildings. 5% bidding preference for products with recycled content.	Yes	May 2002
Rhode Island	None	No	None	Yes	March 2003
South Carolina	Yes 7%	No	7% in-State preference for procurements: Preference request must be claimed at time bid is submitted. This in-state preference does not apply to: 1)Procurement of construction; 2)When price of a single unit involved is more than \$30,000; 3)Requests for proposals; 4) awards less than \$10,000 Made In-State/In U.S. Preference: 1) End products made, manufactured or grown in South Carolina shall be procured unless the cost is 7% higher than end products made, manufactured or grown in other U.S. states or foreign countries or territories. 2) If the same or substantially the same end products are not available in South Carolina, end products made in states other than South Carolina shall be procured unless the cost is 2% higher than end products from a foreign	Yes	May 2002

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			country or territory.		
South Dakota	Yes 5% - Grade A milk processors only	Yes	5% preference for grade A milk processors. Reciprocal law applies to purchases by State, counties, municipalities and other political subdivisions for commodities, services, and construction.	Yes	March 2003
Tennessee	None	Yes	Reciprocal law for public construction applies to low bidder who is resident of a contiguous state to TN which allows a preference to a resident contractor of that state, a like reciprocal preference is allowed to the lowest responsible and responsive bidder on such project who is either a resident of this state or a resident of another state which does NOT allow for a preference to a resident contractor of that state.	Yes	March 2003
Texas	None	Yes	Reciprocal law applies to purchases by State, counties, municipalities and other political subdivisions for commodities, services, and construction. Contracts involving use of federal funds are exempted. Preference in tie bids for goods and agricultural products produced or grown in Texas, or offered by Texas bidders that are of equal cost and quality to other states of the United States. Preference in tie bids for goods and agricultural products from other states of the United States over foreign goods and agricultural products that are of equal cost and quality.	Yes	March 2003
Utah	None	Yes	Reciprocal law applies to State purchases, higher education, and school districts for commodities, services, and construction. If an out-of-state vendor is lowest responsive and offers a UT made product, the Utah vendor has 72 hours to consent in writing to meet the price of the lowest responsible out-of-state bidder which has an in-state preference law. To get reciprocal preference, the Utah vendor must claim preference in the bid and be within the applicable preference percentage of the lowest responsible out-of-state bidder who is entitled to a preference in his/her state.	Yes	May 2002
Vermont	None	No	None. Tie bid preference only.	Yes	May 2002
Virginia	Yes 4% - coal 10% - recycled product	Yes	4% preference for coal mined in Virginia, if price is not more than 4% higher than the lowest responsive bidder and responsible bidder offering coal mined elsewhere. 10% is allowed for paper and paper products consisting of 50% secondary waste paper if price for recycled product is not more than 10% above the lowest responsive bid for virgin product. Tie bids will be awarded to bidder whose product contains the greatest amount of recycled content. Reciprocal law applies to State purchases of commodities,	Yes	June 2004

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			services, and construction (including highways). Vendor need not claim preference.		
Washington	Yes	Yes	Reciprocal law applies to State level purchases for commodities and services. Exclusive purchase of goods provided by the Washington Inmate Labor Programs.	No	March 2003
West Virginia	Yes Up to 2.5% to 5%	Yes	5% preference for printing, services and all commodities. Reciprocal law applies to construction only. Preference applies to all purchases of commodities and services, excluding construction to individual resident vendor who has resided in West Virginia continuously for 4 years immediately preceding the date for bid submission, or a business entity which has maintained its headquarters or principal place of business within West Virginia continuously for 4 years immediately preceding the date of bid submission, written claim preference is required if vendor's bid does not exceed the lowest qualified bid from a non-resident vendor by more than 2-1/2% of latter bid. Whenever any bidder is a resident of any other state and such state under its laws allows a resident contractor of that state a preference, a like preference may be allowed to the lowest responsible bidder who is a resident of Virginia. Notwithstanding the provisions of subsections A and B, in the case of a tie bid in instances where goods are being offered, and existing price preferences have already been taken into account, preference shall be given to the bidder whose goods contain the greatest amount of recycled content. Recycled paper & paper products when (B) above do not apply.	No	January 2001
Wisconsin	None	Yes	Reciprocal law applies to State purchases for commodities and services.	No	May 2002
Wyoming	Yes 5% construction and commodities; 10% on printing	No	5% preference for construction if not more than 20% of the work is subcontracted to out-of-state firms. 5% applies to State and political subdivisions for all other goods and services manufactured or produced in Wyoming or supplied by a Wyoming resident capable of serving the same. For printing, 10% preference is granted if 75% of the work is done in-state.	Yes	May 2002