



John S. Richard
Director

Brad Henry
Governor

**STATE OF OKLAHOMA
DEPARTMENT OF CENTRAL
SERVICES**

FOR IMMEDIATE RELEASE

Contact: Randy Ross, 405-522-2536

January 27, 2010

**STRATEGIC PROCUREMENT LANDS STATE NEW INFORMATION
TECHNOLOGY CONSULTING SERVICES CONTRACTS**

OKLAHOMA CITY – The Department of Central Services (DCS) is excited to announce the award of new Information Technology (IT) Consulting Services contracts, which are anticipated to result in significant savings to the state. The contracts were awarded by the DCS Central Purchasing Division as part of its new \$pend\$mart Oklahoma Program, an initiative designed to optimize state procurement through strategic and analytical purchasing processes.

"DCS is pleased to contribute to cost savings for the State and our fellow state agencies with the contracts we award through the \$pend\$mart Oklahoma Program," said John Richard, Director of the Department of Central Services. "We are grateful to Governor Henry, Representative Jason Murphey and Senator Randy Brogdon for their leadership and work revising state law to assist agencies with achieving purchasing savings and efficiencies," Richard said.

Based on Program analysis, the IT Consulting Services Contract, effective January 1, 2010, is anticipated to afford state agencies approximately 20% savings of the \$6,786,000 historically spent on IT consulting services.

The contract is a multi-vendor contract that provides eight categories of IT services, including IT staff augmentation, business strategy planning and implementation, development support, database analysis, network support and administration, systems support and documentation support. Each category of service has up to a maximum of four consultants and agencies must bid and evaluate bid responses of each consultant for the service desired prior to the selection of a consultant for their project.

The Department of Central Services, Central Purchasing Division, utilized the support and input of a Commodity Council to assist with the solicitation and evaluation processes for these contracts. The Commodity Council consisted of representatives from five state agencies: Oklahoma State Finance, Oklahoma Bureau of Narcotics, Department of Human Services, Oklahoma State Bureau of Investigation, and CompSource Oklahoma; and one representative from higher education, East Central University.

"The DCS Central Purchasing Division has spent many hours of learning and labor to implement the \$pend\$mart Oklahoma Program because its processes are more similar to the private sector than typical state government." said Scott Schlotthauer, State Purchasing Director. "Our state will benefit for many years from their efforts and dedication to provide contracts with the best quality for the best value," Schlotthauer said.

"SERVICE, QUALITY, INTEGRITY"

Administration • Will Rogers Office Building (2401 N. Lincoln Boulevard), Suite 206 / P.O. Box 53218 • Oklahoma City, OK 73152-3218
Telephone: 405/521-2121 • Fax: 405/521-6403 • www.dcs.ok.gov