



John S. Richard
Director

Brad Henry
Governor

STATE OF OKLAHOMA
DEPARTMENT OF CENTRAL SERVICES

FOR IMMEDIATE RELEASE

Contact: Gerry Smedley
Telephone: (405) 522-8519

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DEPARTMENT OF CENTRAL SERVICES
AWARDS STATE FOOD CONTRACT

OKLAHOMA CITY - The Department of Central Services (DCS) is pleased to announce the award of the Statewide Food Prime Vendor Contract to Sysco Oklahoma, LLC, effective October 1st. The contract was awarded by the DCS Central Purchasing Division as part of its new \$pend\$mart Oklahoma program, an initiative designed to achieve savings and efficiencies in state government procurement. DCS anticipates the contract will result in a savings of approximately 9.5% of the \$11,990,000 historically spent for food by executive branch state agencies.

The State food contract was competitively bid and awarded using best in class, strategic sourcing initiatives adapted from the private sector. Strategic sourcing is a multi-faceted procurement process that continuously improves and re-evaluates purchasing activities. The process includes assessment of the State's spend (what is bought where), assessment of the supply market (who offers what), total cost analysis, development of a sourcing strategy, negotiation, and continuous monitoring of spend, supplier performance, market and relevant legislative changes.

"Governor Henry's vision in the 2009 State of the State address reinforced DCS' commitment to reforming state purchasing practices for greater effectiveness and the best leveraging of taxpayers' money," said John Richard, Director of the Department of Central Services.

"We also credit Representative Jason Murphey and Senator Randy Brogdon with the quality advancements in government procurement we are making," Richard said. "Representative Murphey and Senator Brogdon worked diligently to streamline government purchasing as co-authors of House Bill 1032, which makes statutory revisions designed to assist agencies with achieving efficiencies and accomplishing cost saving objectives."

The Prime Vendor Contract provides executive branch agencies with cost-saving opportunities. The Department of Central Services and Sysco Oklahoma, LLC will partner to promote use of the food contract by other governmental agencies, such as secondary schools higher education, and municipalities, in order to achieve additional savings for the State.

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